



# MBA EMPLOYMENT REPORT 2019-2020

I am pleased to share the Employment Report for **MBA Class of 2019**, including internship data for **MBA Class of 2020**.

**MBA Class of 2019** graduates accepted positions across a wide range of career paths – from early-stage startups to large, established companies. This year, median base salary increased to **\$140,000**, with a median signing bonus of \$30,000.

45% of job-seeking graduates accepted positions at our top employers (with three or more hires), and 55% accepted opportunities at large, mid-sized, and startup companies, often taking on unique roles within the company. **Growth potential** was the top reason (44.3%) for accepting their position.

**Consulting** and **Technology** tied as our top industries this year (30.7%), and the percentage of students accepting positions in **Finance** (19.7%) has continued to increase over previous years.

For the **MBA Class of 2020**, the top internship industries were **Technology**, **Finance**, and **Consulting**, with 35% accepting internships at our top hiring companies (with four or more hires).

This year, our students accepted opportunities with over **300 companies** in 24 countries, including the US.

MIT Sloan is at the center of a dynamic hub of technology and innovation, and we are excited to share this energy with so many different companies around the world.

Thank you for your support of MIT Sloan!

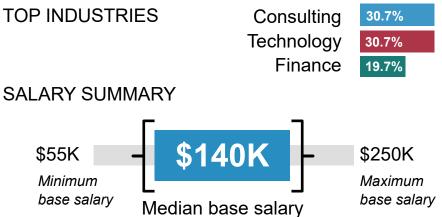
Susan Sandler Brennan Assistant Dean, MIT Sloan Career Development Office

# EMPLOYERS HIRING MEMBERS OF THE MBA CLASSES OF 2019 AND 2020

2048 Ventures	Boston Medical Center	DICK'S Sporting Goods	Gusto	Macquarie Group	Plug and Play	Snap Inc.	&vest
Acoustic Wells	Bowery Valuation	DiDi	Hardworkers	Major League Baseball	Portola Pharmaceuticals	Social Finance	Via Transportation
Activision Blizzard	Bridgewater Associates	Dimensional Fund Advisors			PowerGen Renewable Energy		VMware
Adage Capital Management	C3	DocuSign	Center for International Development at Harvard	March Capital Partners	Powerhouse	Sonos	Voltus
Adobe	C6 Bank	Duolingo	Hello Alfred	Marriott International	Prinsiri		Watermill Group
Advent International Corp	Camber Holdings	Echodyne Corp	HelloFresh		PTC	Sony Interactive Entertainment	Wayfair
Aeolus Capital Management	Capital One	EDSCO	Hewlett Packard	Massachusetts General Hospital	PWC Strategy&	Soofa	WEX
AirAsia	CapShift	Elemen	HomeAdvisor	MasterCard Worldwide	Pzena Investment	SpaceX	White Star Capital
Albizia Capital Pte Ltd	Cargo One	elphi	Honeywell International	MathWorks	Management	Spherical Analytics	William and Flora Hewlett
Aldrich Capital Partners	CarGurus	Estée Lauder Companies	HubSpot	Mayor's Office of New Urban	Rachio	Spotify	Foundation
Allbirds	CaroCare	Eventide Asset Management	IBM	Mechanics Boston	Rakuten	Square	William Blair & Company
Alter Global	Catalyst Education Lab	Evercore	IDEO	McKinsey & Company	RapidSOS	Starbucks	World Surf League
Altman Vilandrie & Company	Caterpillar*	EverQuote	IFC	MFS Investment Management	Rappi	State Street Associates	WorldQuant
Amazon*	Chewy	EY-Parthenon	IHG	Microsoft	Regent Properties	StubHub	
American Industrial Partners	CIC	Facebook	Impossible Foods	Modern Electron	REI	Sumo Logic	Worldwide Security Group
Amgen*	Cicero Group	Falabella	Indigo Agriculture	Momofuku	Rent the Runway	Sun Mountain Partners	XP Investimentos
Analysis Group	Cisco	Farther Finance	Infinite Cooling	Morgan Stanley	ResMed	Suzano	Yext
Anheuser-Busch InBev	Citi	Fidelity Investments	Instacart	Moveworks	Restaurant Brands	Syneos Health	Zapata Computing, Inc.
Apple	City of Boston Mayor's Office of Financial	Fintonic	IFC World Bank Group	Nasdaq	International	T. Rowe Price	Zillow Group
Arctaris Capital Partners	Empowerment	FJ Labs	Iterative Scopes	National Grid*	Rhapsody Venture Partners	Target*	Zoox
Argonne National Laboratory	CMA CGM	Flex*	JetBlue Travel Products	New Balance	Rivian	ТАТСНА	ZX Ventures
Armoire	Cockroach Labs	Ford Motor Company	Jobcase	New York Islanders	Roland Berger	Tencent	
Arterys	Cohesity	Form Energy	JP Morgan Chase & Co.	NextEra Energy	Rothy's	Tesla	
Asana	Coin Metrics	Fortive	Kapor Capital	Nike*	Round Hill Ventures	Thermo Fisher Scientific	
A.T. Kearney	Coltala Holdings	Foundation Medicine	Kargo Technologies	Noctua Partners	Routable Al	Thrive Capital	
Aviation Capital Group	Comcast	FRED Education Group LLC	KeyBanc Capital Markets	Nubank	RV Captial	TILT Investment	
Backcountry.com	Comprador	Frog Design	KKR & Co. Inc.	Nuro	Salesforce	Management	
Bain & Company	COSIMO Ventures	Fundação Lemann	Kora Management LP	nuTonomy	Samsara	TLG Capital	
Bank of America Merrill Lync	h Costanoa Ventures	Gap	Kraft Analytics Group	Okta	Samsung	Toast	
Barings	Coursera	Gates Corporation	Kuaishou	Omidyar Network	Sanofi Genzyme*	Tokopedia	
BC Partners	Craftco	Generate Capital	L.E.K. Consulting	OneWeb	Santander Bank	Traveloka	
Beacon Capital Partners	Creative Artists Agency	German Soccer League	Legit	OpenBiome	SAP	TripAdvisor	
Bechtel Enterprises	Credit Suisse	Glassdoor	Liberty Mutual Insurance	OpenSC	ScaleTech	Truework	
Better	Credo Beauty	Glasswing Ventures	Lightmatter	OpenTable	SCG	Tulou	
Beyond Meat	CrossBoundary	GlaxoSmithKline	Lime	Partnership for Los Angeles Schools	SenseTime	Twilio	
Bird	Cruise Automation	Goldman Sachs	Lincoln International		Shift Capital	Twitter	
The Blackstone Group	CustomerFirst Renewables		LinkedIn	Patria Investments	Shopbop	Uber	
		Cuch	Lionsgate	Paul, Weiss, Rifkind,	Shopee	UBS	
Blue like an Orange Sustainable Capital	Cybereason	Grab	-				
Sustainable Capital	Danaher Corporation*	Gramercy Funds Management	Logitech	Wharton & Garrison	Siemens Management	Underscore VC	
Sustainable Capital Blue Origin	Danaher Corporation* daytoday health	Gramercy Funds Management Greentech Capital Advisors	Logitech Lola.com	Wharton & Garrison PayPal	Consulting	Venn	
Sustainable Capital	Danaher Corporation* daytoday health Deloitte Consulting	Gramercy Funds Management	Logitech	Wharton & Garrison			

**Red** = Employers hiring three or more MIT Sloan MBA students for full-time and/or summer positions. \*LGO Partner during the 2018-2019 academic year.

# MBA CLASS OF 2019 FULL-TIME EMPLOYMENT HIGHLIGHTS



## SIGNING BONUS

- **\$30K** MEDIAN GUARANTEED BONUS COMPENSATION
- **72.1%** OF STUDENTS ACCEPTING AN OFFER AND PROVIDING USABLE SALARY DATA REPORTED RECEIVING A SIGNING BONUS



# JOB OFFERS

**95.7%** RECEIVED FULL-TIME OFFERS WITHIN THREE MONTHS OF GRADUATION



TOP REASON FOR ACCEPTING POSITION

44.3% GROWTH POTENTIAL



## MBA CLASS OF 2019 PROFILE DATA

CLASS PROFILE <sup>1</sup>	
Number of Candidates	404
U.S. Citizens/Permanent Residents	67%
Non-U.S. Citizens	33%
Women	42%
Median GMAT Score	722
Average Undergraduate GPA (out of 4.0)	3.5
Average Age at Entry to MIT Sloan	29
Average Years Full-Time Work Experience Prior to MIT Sloan	4.9

<sup>1</sup> Class profile, as of matriculation, includes information for MBA students and students in the joint MBA/Leaders for Global Operations program.

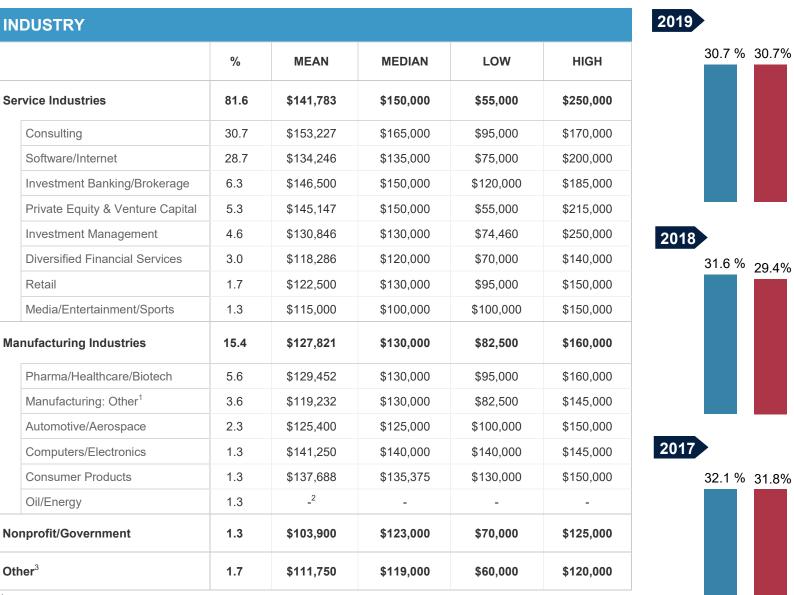
EMPLOYMENT PROFILE				
		Count	% of Class	
Total		403	100	
Seeking		324	80.4	
Not Seeking		78	19.4	
	Sponsored and Returning	46	11.4	
	Starting a Business	27	6.7	
	Continuing Education	4	1.0	
	Not Seeking - Other Reason	1	0.2	
No Recent Data		1	0.2	

#### TOP EMPLOYERS OF MBA CLASS OF 2019

	# of Hires
The Boston Consulting Group	36
Bain & Company	19
Google	15
McKinsey & Company	12
Amazon	10
Amgen	7
JP Morgan Chase & Co.	7
DiDi	4
EY-Parthenon	4
IBM	4
Microsoft	4
PwC Strategy&	4
Analysis Group	3
Bank of America Merrill Lynch	3
Deloitte Consulting	3
Goldman Sachs	3
L.E.K. Consulting	3
Massachusetts General Hospital	3
Wayfair	3

## **CLASS OF 2019 MBA BASE SALARY BY INDUSTRY**

**TOP INDUSTRIES** 



<sup>1</sup> Manufacturing: Other includes Manufacturing, Telecommunications, and Transportation/Equipment/Defense.

<sup>2</sup> Dash indicates fewer than three people, or less than 1% reported unique salary values.

<sup>3</sup> **Other** includes Real Estate and Hospitality.

<sup>4</sup> **Top Industry - Technology** includes Software/Internet, Computers/Electronics, and Telecommunications.

13.7%

19.7%

16.4%

Consulting

Finance

Consulting

Finance

Consulting

Finance

Technology<sup>4</sup>

Technology<sup>4</sup>

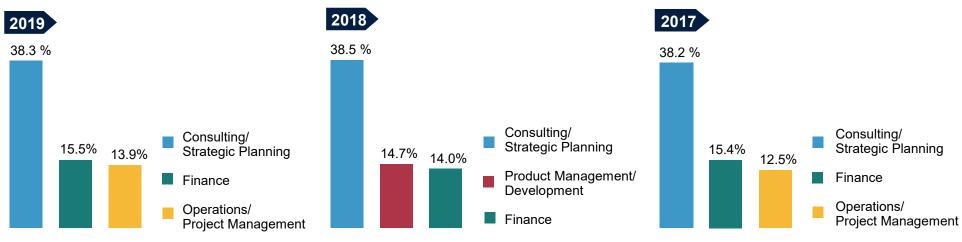
Technologv<sup>4</sup>

## **CLASS OF 2019 MBA BASE SALARY BY FUNCTION**

FUNCTION						
		%	MEAN	MEDIAN	LOW	HIGH
Cons	ulting/Strategic Planning	38.3	\$148,026	\$160,000	\$90,000	\$170,000
Finan	ice	15.5	\$138,202	\$145,000	\$55,000	\$250,000
I	Investment Banking	5.6	\$147,800	\$150,000	\$120,000	\$185,000
I	Investment Management	5.3	\$126,613	\$130,000	\$55,000	\$250,000
(	Other Finance	2.6	\$125,968	\$130,000	\$100,000	\$150,000
1	Venture Capital	2.0	\$162,500	\$150,000	\$130,000	\$215,000
Opera	ations/Project Management	13.9	\$130,901	\$130,000	\$82,500	\$175,000
Produ	uct Management/Development	11.9	\$137,267	\$140,000	\$75,000	\$200,000
Leade	ership Development/General Management	6.9	\$127,020	\$130,000	\$77,000	\$150,000
Marke	eting	6.3	\$134,347	\$135,750	\$70,000	\$170,000
Busin	ness Development	3.3	\$124,250	\$126,000	\$60,000	\$160,000
Other	,1	4.0	\$108.400	\$110,000	\$75,000	\$145,000

<sup>1</sup> Other includes Human Resources and Information Technology.

#### **TOP FUNCTIONS**



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## **CLASS OF 2019 MBA BASE SALARY BY GEOGRAPHIC LOCATION**

			%	MEAN	MEDIAN	LOW	HIGH
North A	America		89.6	\$141,900	\$142,000	\$70,000	\$215,000
U	SA		87.6	\$142,242	\$142,000	\$70,000	\$215,000
	NORTHEAST		45.4	\$140,661	\$142,000	\$75,000	\$215,000
		Boston Metro	25.8	\$137,120	\$130,000	\$75,000	\$215,000
		NYC Metro	17.1	\$146,507	\$150,000	\$114,000	\$175,000
	WEST		27.2	\$141,391	\$140,000	\$108,000	\$170,000
		SF Bay Area	17.1	\$142,927	\$142,000	\$109,700	\$170,000
	MIDWEST		5.0	\$145,636	\$150,000	\$70,000	\$175,000
	SOUTH		4.0	\$150,455	\$145,000	\$120,000	\$200,000
	MIDATLANTIC		3.0	\$151,111	\$165,000	\$110,000	\$165,000
	SOUTHWEST		2.7	\$148,227	\$165,000	\$110,000	\$167,000
	POSSESSIONS & TERRITORIES		0.3	_1	-	- X - 3	<b>\$</b>
М	EXICO		1.7	\$114,000	\$115,000	\$70,000	\$140,000
C	ANADA		0.3	_1	-	-	
Rest of	the World		10.4	\$109,357	\$107,072	\$55,000	\$250,000
AS	SIA		6.0	\$110,192	\$108,536	\$60,000	\$250,000
LÆ	АТАМ		2.0	\$103,667	\$110,000	\$55,000	\$150,000
El	UROPE		1.7	\$110,900	\$100,000	\$82,500	\$165,000
M	IDDLE EAST		0.7	_1	_	-	_

<sup>1</sup> Dash indicates fewer than three people, or less than 1% reported salary information.

## **CLASS OF 2019 SIGNING BONUS RECEIVED BY JOB FUNCTION**

SIGNING BONUS BY JOB FUNCTION <sup>1</sup>						
		%	MEAN	MEDIAN	LOW	HIGH
Consulti	ing/Strategic Planning	80.5	\$28,278	\$25,000	\$500	\$100,000
Finance		59.1	\$35,520	\$35,000	\$5,000	\$80,000
Inv	restment Banking	82.4	\$50,818	\$52,500	\$8,000	\$60,000
Inv	restment Management	61.5	\$27,222	\$25,000	\$10,000	\$80,000
Oth	ner Finance	25.0	\$19,000	\$15,000	\$15,000	\$25,000
Ver	nture Capitalist	33.3	\$9,375	\$5,000	\$5,000	\$22,500
Operatio	ons/Project Management	75.0	\$26,881	\$25,000	\$5,000	\$75,000
Product	Management/Development	72.7	\$34,492	\$30,000	\$10,000	\$80,000
Leaders	hip Development/General Management	78.9	\$38,333	\$30,000	\$20,000	\$80,000
Marketin	JQ	61.1	\$24,111	\$25,000	\$10,000	\$50,000
Busines	s Development	37.5	\$20,556	\$20,000	\$10,000	\$25,000
Other <sup>2</sup>		50.0	\$48,636	\$50,000	\$45,000	\$50,000

<sup>1</sup>72.1% of the students reporting usable salary data reported receiving a signing bonus.

Percentages represent the number of students who received a signing bonus in the function.

<sup>2</sup> Other includes Human Resources and Information Technology.

OTHER GUARANTEED COMPENSATION				
% Reporting	MEAN	MEDIAN	LOW	HIGH
34.4%	\$33,847	\$35,000	\$10,000	\$65,000

## TIMING OF OFFERS AND ACCEPTANCES

TIMING OF JOB OFFERS		TIMING OF JOB	ACCEPTANCES
At Graduation	Three Months After Graduation	At Graduation	Three Months After Graduation
89.5%	95.7%	79.3%	93.2%

## CLASS OF 2019 OFFER SOURCE AND REASON FOR ACCEPTING OFFER

OFFER SOURCE				
School Facilit	School Facilitated			
	Summer Internship	38.1		
	Job Postings (MIT or Sloan)	13.3		
	Interviews through On-Campus Recruiting	9.5		
	LGO	4.4		
	Faculty/CDO/Sloan Student Referral	3.4		
	Alumni	3.1		
	Club Event	0.7		
	MIT/Sloan Sponsored Events	0.7		
	Action Learning Labs	0.3		
Student Facil	itated	26.5		
	Personal Network	9.5		
	Online Job Postings	7.1		
	Contacted Directly	6.5		
	Previous Employer	3.4		

#### **REASON ACCEPTED**

Growth Potential	44.3
Job Function/Content	16.8
Industry	11.1
People/Corporate Culture	7.1
Prestige of Firm	5.7
Location	5.7
Commitment to Social Impact/Sustainability	4.3
Compensation	2.1
Other	2.9

## **MBA CLASS OF 2020 INTERNSHIP EMPLOYMENT DATA**

Number of Candidates	409
U.S. Citizens/Permanent Residents	62%
Non-U.S. Citizens	38%
Women	42%
Median GMAT Score	730
Average Undergraduate GPA (out of 4.0)	3.63
Average Age at Entry to MIT Sloan	28
Average Years Full-Time Work Experience Prior to MIT Sloan	4.9

<sup>1</sup> Class profile, as of matriculation, includes information for MBA students and students in the joint MBA/Leaders for Global Operations program.

### **EMPLOYMENT PROFILE**

		Count	% of Class
Class Total		422	100.0
Seeking		327	77.5
Not Seeking		94	22.3
	LGO	48	11.4
	Starting a Business	27	6.4
	Sponsored and Returning	11	2.6
	Not Seeking - Other Reason	6	1.4
	Continuing Education	2	0.5
	Postponing	1	0.2



## **TOP EMPLOYERS OF MBA CLASS OF 2020**

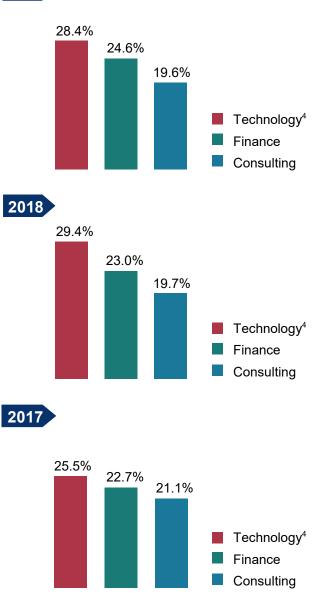
	# of Interns
The Boston Consulting Group	32
Amazon	13
Google	13
McKinsey & Company	13
Bain & Company	9
Indigo Agriculture	7
Goldman Sachs	6
Activision Blizzard	5
Apple	5
Deloitte Consulting	5
Fidelity Investments	4
Nike	4

## **CLASS OF 2020 MBA BASE SALARY BY INDUSTRY**

#### **TOP INDUSTRIES**

NDUSTRY					
	%	MEAN	MEDIAN	LOW	HIGH
Service Industries	75.2	\$8,838	\$8,800	\$700	\$24,000
Software/Internet	23.9	\$7,354	\$7,960	\$1,000	\$12,600
Consulting	19.6	\$12,418	\$13,500	\$3,000	\$15,400
Private Equity & Venture Capital	8.3	\$6,537	\$5,500	\$1,000	\$23,000
Investment Banking/Brokerage	8.3	\$10,004	\$10,409	\$4,500	\$12,500
Retail	4.6	\$6,513	\$6,000	\$700	\$24,000
Investment Management	4.3	\$6,825	\$7,000	\$1,000	\$15,000
Diversified Financial Services	3.7	\$7,612	\$8,800	\$2,000	\$11,000
Media/Entertainment/Sports	1.8	\$3,194	\$3,375	\$1,800	\$4,600
Service Industries: Other	0.7	_2	-	-	-
Manufacturing Industries	22.1	\$7,224	\$7,500	\$1,000	\$13,200
Consumer Products	5.2	\$7,950	\$8,000	\$1,700	\$13,200
Manufacturing: Other <sup>1</sup>	4.8	\$7,786	\$7,500	\$5,200	\$10,000
Computers/Electronics	3.7	\$6,953	\$7,500	\$2,200	\$9,000
Automotive/Aerospace	3.1	\$6,300	\$7,000	\$2,000	\$9,000
Oil/Energy	3.1	\$6,517	\$7,692	\$1,000	\$9,000
Pharma/Healthcare/Biotech	2.1	\$6,602	\$8,000	\$2,000	\$9,600
Nonprofit/Government	1.2	_2	-	-	-
Other <sup>3</sup>	1.5	\$5,739	\$6,550	\$2,666	\$8,000

2019



<sup>4</sup> **Top Industry - Technology** includes Software/Internet, Computers/Electronics, and Telecommunications.

<sup>1</sup> Manufacturing: Other includes Manufacturing, Telecommunications, and Transportation/Equipment/Defense.

<sup>2</sup> Dash indicates fewer than three people, or less than 1% reported salary information.

<sup>3</sup> **Other** includes Real Estate and Legal.

## **CLASS OF 2020 MBA BASE SALARY BY FUNCTION**

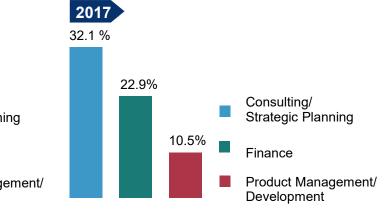
FUNCTION							
	%	MEAN	MEDIAN	LOW	HIGH		
Consulting/Strategic Planning	28.7	\$10,412	\$12,380	\$1,000	\$24,000		
Finance	22.3	\$8,413	\$9,354	\$1,000	\$23,000		
Investment Banking	7.3	\$10,676	\$10,500	\$4,500	\$12,500		
Investment Management	4.9	\$6,857	\$8,700	\$1,000	\$15,000		
Other Finance	4.9	\$9,399	\$8,333	\$3,333	\$23,000		
Venture Capitalist	4.6	\$4,748	\$4,800	\$1,000	\$7,500		
Asset Management	0.6	_1	-	-	-		
Product Management/Development	11.9	\$7,146	\$7,600	\$1,000	\$10,000		
Operations/Project Management	11.0	\$7,116	\$7,850	\$1,000	\$13,200		
Marketing	9.8	\$7,530	\$8,000	\$700	\$10,000		
Business Development	9.1	\$5,786	\$7,000	\$1,000	\$8,800		
Leadership Development Program/ General Management	2.7	\$8,010	\$8,400	\$2,000	\$10,000		
Other <sup>2</sup>	4.5	\$7,775	\$7,500	\$7,200	\$9,230		

<sup>1</sup> Dash indicates fewer than three people, or less than 1% reported salary information.

<sup>2</sup> Other includes Human Resources and Information Technology.

#### TOP FUNCTIONS





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## CLASS OF 2020 MBA MONTHLY BASE SALARY BY GEOGRAPHIC LOCATION

REGION								
				%	MEAN	MEDIAN	LOW	HIGH
North America		-57		85.9	\$8,716	\$8,400	\$1,000	\$24,000
	USA	USA		85.3	\$8,735	\$8,400	\$1,000	\$24,000
		NORTHEAST	NORTHEAST		\$8,740	\$8,000	\$1,000	\$24,000
			Boston Metro	20.9	\$8,350	\$7,900	\$1,000	\$13,750
			NYC Metro	17.5	\$9,265	\$10,000	<mark>\$1</mark> ,700	\$24,000
		WEST		32.5	\$8,182	\$8,500	\$2,000	\$13,750
			SF Bay Area	17.2	\$8,132	\$8,000	\$2,000	\$13,500
		MIDATLANTIC		4.7	\$8,433	\$8,345	\$1,000	\$13,750
		SOUTH		3.8	\$10,468	\$9,000	\$7,692	\$13,750
		SOUTHWEST		3.4	\$11,583	\$13,500	\$6,000	\$15,400
		MIDWEST		0.9	\$10,740	\$13,100	\$7,000	\$13,500
	MEXICO			0.6	_1	-	- R20	- <
est of the World				14.1	\$6,383	\$6,000	\$700	\$23,000
	ASIA			5.9	\$6,366	\$6,500	\$700	\$23,000
	EUROPE			3.8	\$7,661	\$8,700	\$1,800	\$15,000
	LATAM			2.2	\$5,900	\$5,000	\$4,700	\$10,000
	AFRICA			1.3	\$3,857	\$1,500	\$1,000	\$10,000
	OCEANIA			0.6	_1	-	-	-
	MIDDLE EAST	1		0.3	_1	-	-	-

<sup>1</sup> Dash indicates fewer than three people, or less than 1% reported salary information.

## CLASS OF 2020 OFFER SOURCE AND REASON FOR ACCEPTING OFFER

OFFER SOURCE				
School Facilita	72.1			
	Job Postings (MIT or Sloan)	23.8		
	Interviews through On-Campus Recruiting	22.1		
	MIT/Sloan Sponsored Events	11.4		
	Faculty/CDO/Sloan Student Referral	6.8		
	Club Event	5.0		
	Alumni	2.3		
	Action Learning Labs	0.3		
	Resume Database, Resume Referrals	0.3		
Student Facilita	Student Facilitated			
	Contacted Directly	10.8		
	Personal Network	9.7		
	Online Job Postings	5.7		
	Previous Employer	0.7		
Other		1.0		

#### **REASON ACCEPTED**

Industry	26.5
Growth Potential	25.3
Job Function/Content	19.8
People/Corporate Culture	9.1
Commitment to Social Impact/Sustainability	7.5
Prestige of Firm	7.1
Compensation	1.1
Location	1.6
Other	2.0

#### **Accuracy in Reporting Employment Statistics**

The MIT Sloan School of Management adheres to the MBA Career Services & Employer Alliance (MBA CSEA) Standards for Reporting MBA Employment Statistics (mbacsea.org). Conformance to this business school industry standard ensures accurate and comparable employment data. Currently, the majority of the leading MBA programs adhere to these accepted reporting standards. MIT Sloan takes a leadership role to promote the importance of accurate and comparable employment and salary statistics to prospective students and employers.



#### Nondiscrimination Policy: Commitment to Equal Opportunity

The Massachusetts Institute of Technology is committed to the principle of equal opportunity in education and employment. The Institute prohibits discrimination against individuals on the basis of race, color, sex, sexual orientation, gender identity, pregnancy, religion, disability, age, genetic information, veteran status, or national or ethnic origin in the administration of its educational policies, admissions policies, employment policies, scholarship and loan programs, and other Institute administered programs and activities; the Institute may, however, favor US citizens or residents in admissions and financial aid.

The Vice President for Human Resources is designated as the Institute's Equal Opportunity Officer. Inquiries concerning the Institute's policies, compliance with applicable laws, statutes, and regulations, and complaints may be directed to Ramona Allen, Vice President for Human Resources, Building NE49-5000, 617-324-5675. In addition, inquiries about Title IX (which prohibits discrimination on the basis of sex) may be directed to the Institute's Title IX coordinator, Sarah Rankin, Room W31-223, 617-324-7526, <u>titleIX@mit.edu</u>. Inquiries about the laws and about compliance may also be directed to the US Department of Education, Office for Civil Rights, Region I, 5 Post Office Square, 8th Floor, Boston, MA 02109-3921, 617-289-0111, <u>OCR.Boston@ed.gov</u>.

<sup>\*</sup> The ROTC programs at MIT are operated under Department of Defense (DoD) policies and regulations, and do not comply fully with MIT's policy of nondiscrimination with regard to gender identity. MIT continues to advocate for a change in DoD policies and regulations concerning gender identity, and is committed to providing alternative financial assistance under a needs-based assessment to any MIT student who loses ROTC financial aid because of these DoD policies and regulations.