INTRODUCTION TO CAREER DEVELOPMENT

MASTER OF SCIENCE IN MANAGEMENT STUDIES

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THE CDO TEAM

CDO Leadership

Career Advisors across MIT Sloan Programs

MBA Career Advisors

Employer Relations & Recruiting Services

Operations – Technology, Marketing, Data, Communications, Events
HOW TO THINK ABOUT THE MARKET

HIGHWAY
MARKET THAT COMES TO YOU

Highway: Graduate-level jobs with a structured recruiting process, often conducted on-campus.

DIRT ROAD
EXISTING MARKET YOU REACH OUT TO

Dirt Road: Opportunities within industries whose recruiting processes for MBAs are less defined, requiring more networking and individual outreach.

JUNGLE
OPPORTUNITY YOU CREATE

Jungle: Roles for individuals starting a new venture or pursuing positions with startups or early-stage ventures.

Adapted from: Bill Aulet, MIT Martin Trust Center and Entering StartupLand, Jeffrey Bussgang, Harvard Business Review Press
FULL-TIME RECRUITING

AUGUST  SEPTEMBER  OCTOBER  NOVEMBER  DECEMBER  SPRING 2021  POST GRADUATION

- Resume Deadline
- Full-time Applications *(Highway)*
- Campus Virtual Interviews
- Company Events
- Additional Applications *(Dirt Road & Jungle)*
- Direct-scheduled Interviews
- Targeted Events
- Career Advising, Resume Reviews, Mock Interviews, Offer Support
KEY SYSTEMS & RESOURCES

Your CDO

cdo.mit.edu

Career Central
Link in Your CDO

Recruiting Policies
Link in Your CDO
Welcome to an amazing next step in your career journey! Each of you has a unique fingerprint through which you will leave an impact on this world. Regardless of where you are in the process, whether you are just beginning your career or have come to MIT Sloan to make a career transition, our experienced career advisors and recruiting team help you create a customized plan for activating your talents for personal and professional success. We are privileged to be your partners in this journey.

MBA Class of 2021
- MBA Class of 2021 Newsletters
- All MBA Class of 2021 Career Education Events

MBA Class of 2020
- MBA Class of 2020 Newsletters
- All MBA Class of 2020 Career Education Events

Career Advisors
- Anne Costa
  Associate Director, MBA Career Advising
  [MEET ANNE]
- Christie Reynolds
  Associate Director, MBA Career Advising
CAREER CENTRAL

Access via Your CDO: cdo.mit.edu/resources/career-central/

• Company contacts and recruiting history
• Campus recruiting
• Job Postings
• Event sign-ups
• Advising appointments
• Student documents (including resumes)
CAREER CENTRAL

COMPLETE YOUR PROFILE

• Take 5 minutes to complete your Profile in Career Central
• Update your profile as your interests change during the program
• Employers use this tool to search for qualified candidates
MIT SLOAN COMPANY EVENTS

- Company Presentations – Lunchtime – 12:30-1:15pm ET
- Coffee Chats/Office Hours
- Networking Night – Tuesday, October 6th – open to all MIT Sloan Programs
INTERVIEW OPPORTUNITIES VS. JOB POSTINGS

Campus Interviews –
• Companies specifically targeting Sloanies
• Interview date is coordinated through CDO
• Interviews held virtually
• Campus interviews scheduled in Career Central; off-campus interviews scheduled directly with company

Job Postings –
• Companies post job opportunity to a number of schools
• No set interview date; companies collect resumes and then determine if they will interview
HOW TO SIGN UP FOR CAREER ADVISING

• Appointments available in Career Central (sign up starting on Friday, Aug. 28)
• You determine the topic of the meeting; any aspect of career development
RECRUITING POLICIES

• If you sign up, show up (or cancel at least two days in advance)
• Earliest offer decision deadline for campus recruiting partners is January 8th
• Get your offer in writing before you accept
• Verbal acceptance = written acceptance
• Ask for help!
THANK YOU

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