

2023

# Master of Finance Employment Report







I am delighted to share the 2023 Master of Finance Employment Report, which includes post-graduation employment data for students who graduated in February 2023 (18-month format) and June 2023 (12-month format). This report also features data for summer 2023 internships.

Demand for Master of Finance talent and early career professionals remained strong and steady in 2023, despite the broader market contracting. Of the 132 graduates of the Master of Finance Class of 2023, 100% received an offer within six months of graduation, and 98% accepted an offer within six months of graduation. This year, we achieved a 99% reporting rate for full-time data and a 100% reporting rate for internship data.

Our graduates chose opportunities for impact in quantitatively rigorous roles across a variety of finance functions, including: Quantitative Research/Data Science (24%), IBD/Transactions Advisory (19%), Quantitative Trading - Research/Sales (14%), and Corporate Finance (5%).

The average base salary for our graduates increased 13% to \$125,354, and the median base salary increased over 9% to \$120,000. The average signing bonus was \$26,575 and the median was \$12,500. MIT Sloan Master of Finance graduates accepted opportunities in key financial centers around the world, including: New York City (33%), Boston (11%), Hong Kong (10%), Chicago (9%), and London/Paris (7%). In 2023, we saw an increase in graduates who accepted full-time jobs in the United States and Europe.

During the summer of 2023, 97% of the 102 Master of Finance candidates enrolled in the 18-month format (degrees conferred February 2024) accepted internship offers. This summer, the top metro areas for internships were: New York City (26%), Hong Kong (19%), Chicago (9%), and Shanghai (9%).

The MIT Sloan Master of Finance program's global reputation supported graduates and interns in finding opportunities at over 100 companies around the world. Employment outcomes are a collective achievement, and we are grateful to the entire MIT Sloan career community: our students, employers, faculty, alumni, leaders, and colleagues. Their collaborative partnership ensures exceptional career outcomes for MIT Sloan Master of Finance graduates. We invite you to explore the Master of Finance Class of 2023 outcomes in greater detail in this report.



Susan Brennan
Assistant Dean,
MIT Sloan Career Development Office

# **MASTER OF FINANCE**

2023 EMPLOYMENT HIGHLIGHTS

#### REPORTING RATE

99.2%

100%

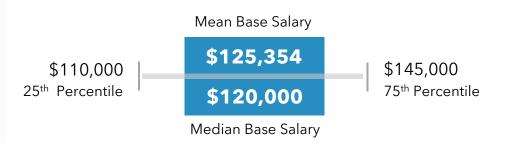
Employment data includes responses from **99.2%** of the Class of 2023 graduates and **100%** of Summer 2023 interns.

#### **POST-GRADUATION OUTCOMES**



of graduates seeking employment received an offer within 6 months of graduation

## **SALARY SUMMARY**



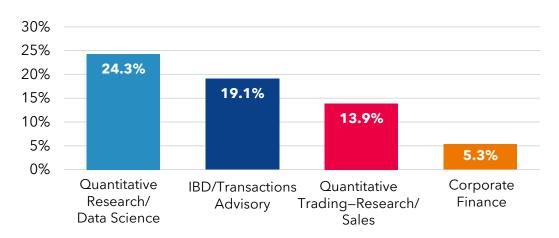
## SIGNING BONUS<sup>1</sup>

**\$26,575** Mean Signing/Starting Bonus **\$12,500** Median Signing/Starting Bonus

<sup>&</sup>lt;sup>1</sup> 57.4% of students who provided compensation information reported signing/starting bonus data.

# **MASTER OF FINANCE** 2023 EMPLOYMENT HIGHLIGHTS

#### TOP FINANCE FUNCTIONS



#### SAMPLE POST-GRAD JOB TITLES

**Business Analyst** Model Risk Analyst Complex Securities Analyst Portfolio Analyst Credit Research Analyst Portfolio Management Associate Data Scientist Private Equity Analyst Intern **Electronic Trading Quantitative** Quantitative Researcher Researcher Quantitative Strategist Equity Research Associate Quantitative Trader Financial Planning and Analysis Research Analyst Associate Rotational Analyst - Strategy, Fixed Income Trader Corporate Development, and **FX Options Trader** Consumer & Market Insights Global Markets Analyst Rotational Macro Analyst Strategy and Transactions - Decision, Investment Associate **Investment Banking Analyst Modeling & Economics Practice** 

#### **INTERNSHIP OUTCOMES**



of students seeking summer 2023 internships accepted a summer internship offer

#### FEATURED EMPLOYERS 1

Bain & Company (3)

Balyasny Asset Management (4)

Bank of America (4)

Barclays (4)

BlackRock

The Boston Consulting Group (4)

Capula Investment Management

Citadel

Citi (3)

Deutsche Bank

Evercore

EY-Parthenon (3)

Fidelity Investments

Flow Traders

Goldman Sachs (2)

**HSBC** 

IMC (3)

Jefferies (3)

JP Morgan Chase & Co.

Jump Trading (3)

Lazard

Man Group (3)

McKinsey & Company (6)

Morgan Stanley (3)

Optiver

**PIMCO** 

PJT Partners (3)

Qube Research & Technologies (3)

Two Sigma Investments

UBS (3)

<sup>&</sup>lt;sup>1</sup> Complete list of companies on page 7. Parentheses indicate number of full-time hires for companies that hired more than one candidate.

# MASTER OF FINANCE CLASS OF 2023 | PROFILE AND EMPLOYMENT DATA

CLASS PROFILE <sup>1</sup>	
U.S. Citizens/Permanent Residents	10%
International	90%
Countries Represented	32
Women	36%
GRE Quantitative Range (middle 80%)	166-170
Median Undergraduate GPA (out of 4.0)	3.83
Average Full-Time Work Experience Prior to MIT Sloan <sup>2</sup>	17 months

<sup>&</sup>lt;sup>1</sup> Class Profile data includes students whose degrees were conferred in February 2023 (18-month format) and June 2023 (12-month format).

EMPLOYMENT PROFILE <sup>3</sup>				
	COUNT	% OF CLASS		
Total	132	100%		
Seeking Employment	118	89.4%		
Not Seeking Employment	13	9.8%		
Sponsored and Returning	7	5.3%		
Continuing Education	5	3.8%		
Starting a Business	1	0.8%		
No Recent Information	1	0.8%		

<sup>&</sup>lt;sup>3</sup> Employment Profile data includes students whose degrees were conferred in February 2023 (18-month format) and June 2023 (12-month format).

### **SALARY DATA AND OFFER TIMING**



BASE SAL	ARY <sup>4</sup>			
	MEAN	MEDIAN	25 <sup>th</sup> PERCENTILE	75 <sup>th</sup> PERCENTILE
Total	\$125,354	\$120,000	\$110,000	\$145,000

<sup>&</sup>lt;sup>4</sup> Based on 88.7% reporting compensation with full-time offers.

SIGNING/STARTING BONUS <sup>5</sup>				
	MEAN	MEDIAN	25 <sup>TH</sup> PERCENTILE	75 <sup>™</sup> PERCENTILE
Total	\$26,575	\$12,500	\$10,000	\$25,000

<sup>&</sup>lt;sup>5</sup> 57.4% of students who provided compensation information reported signing/starting bonus data.

TIMING OF OFFERS AND ACCEPTANCES <sup>6</sup>			
	RECEIVED	ACCEPTED	
At graduation	89.8%	75.4%	
Within 3 months of graduation	98.3%	93.2%	
Within 6 months of graduation	100%	97.5%	

<sup>&</sup>lt;sup>6</sup> Of the 97.5% of students who accepted an offer within 6 months of graduation, 92.2% accepted a full-time position and 7.8% accepted a post-grad internship/contract employment.

<sup>&</sup>lt;sup>2</sup> Includes internships.

# MASTER OF FINANCE CLASS OF 2023 | EMPLOYMENT DATA

INDUSTRY		
Finance		80.0%
	Financial - Diversified Financial Services <sup>1</sup>	36.4%
	Financial - Asset Management	17.4%
	15.7%	
	Financial - FinTech	7.0%
	Financial - Private Equity/Venture Capital	3.5%
Consulting		16.5%
Other <sup>2</sup>		3.5%

<sup>&</sup>lt;sup>1</sup> Diversified Financial Services includes bulge bracket banks.

<sup>&</sup>lt;sup>2</sup> Other includes Education, Energy, Government and Consumer Products.

FUNCTION			
Finance	83.5%		
Quantitative Research/Data Science	24.3%		
IBD/Transactions Advisory	19.1%		
Quantitative Trading - Research/Sales	13.9%		
Corporate Finance	5.3%		
Other Finance <sup>3</sup>	5.3%		
Portfolio Management	5.3%		
Fundamental Research	4.3%		
Private Equity/Venture Capital	4.3%		
Risk Management	1.7%		
Consulting/Strategic Planning	13.9%		
Management/Strategy Consulting	11.3%		
Economic/Financial Services Consulting	2.6%		
Other <sup>4</sup>	2.6%		

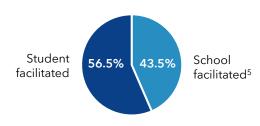
<sup>&</sup>lt;sup>3</sup> Other - Finance includes other research, trading, and unspecified Finance roles.

ACCEPTED OFFER BY REGION			
USA		61.9%	
	NYC Metro	32.7%	
	Boston Metro	10.6%	
	Chicago Metro	8.8%	
	SF Bay Area	3.5%	
	Los Angeles Metro	0.9%	
ASIA		20.4%	
	Hong Kong Metro	9.7%	
	Shanghai Metro	6.2%	
	Beijing Metro	1.8%	
EUROPE		16.8%	
	London Metro	3.5%	
	Paris Metro	3.5%	

#### **SOURCE OF OFFERS**



of February 2023 graduates' accepted offers were sourced from summer internships



<sup>&</sup>lt;sup>4</sup> Other - Function includes engineering and product management roles.

<sup>&</sup>lt;sup>5</sup> **School Facilitated** includes Job Postings, Career Fairs, Events, Resume Database; and Faculty, CDO, and Student Referrals.

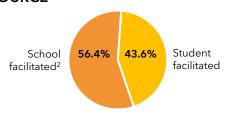
# MASTER OF FINANCE CLASS OF FEBRUARY 2024 | SUMMER 2023 INTERNSHIP EMPLOYMENT DATA

EMPLOYMENT PROFILE <sup>1</sup>				
	COUNT	% OF CLASS		
Total	102	100%		
Seeking Employment	97	95.1%		
Received a Summer Internship Offer	94	96.9%		
Accepted a Summer Internship Offer	94	96.9%		
Not Seeking Employment	5	4.9%		

<sup>&</sup>lt;sup>1</sup> Includes students whose degrees are conferred in February 2024.

REGION				
USA		49.6%		
	NYC Metro	25.8%		
	Chicago Metro	8.6%		
	Boston Metro	5.4%		
	SF Bay Area	2.2%		
	Los Ang <mark>eles Metro</mark>	1.1%		
ASIA		39.7%		
	Hong Kong	19.4%		
	Shanghai Metro	8.6%		
	Beijing Metro	5.4%		
EUROPE		10.7%		
	London Metro	9.7%		

#### **INTERNSHIP SOURCE**



<sup>&</sup>lt;sup>2</sup> School Facilitated includes Job Postings, Career Fairs, Events, Resume Database; and Faculty, CDO, Student Referrals and Faculty Projects.

INTERNSHIP MONTHLY BASE SALARY <sup>3</sup>				
MEAN MEDIAN 25 <sup>TH</sup> PERCENTILE 75 <sup>TH</sup> PERCENTIL				
Total	\$9,110	\$9,000	\$7,028	\$11,000

<sup>&</sup>lt;sup>3</sup> Based on 74.5% reporting compensation with internship offers.

INTERNSHIP INDUSTRY			
Finance		91.5%	
	Diversified Financial Services <sup>4</sup>	45.7%	
	Asset Management	21.3%	
	Investment Banking/Brokerage	16.0%	
	Private Equity/Venture Capital	5.3%	
	FinTech	3.2%	
Consulting		5.3%	
Other <sup>5</sup>		3.2%	

<sup>&</sup>lt;sup>4</sup> Diversified Financial Services includes bulge bracket banks.

<sup>&</sup>lt;sup>5</sup> Other includes Consumer Products, Government, and Education.

INTERNSHIP FUNCTION		
Finance		94.7%
	Quantitative Research/Data Science	37.2%
	IBD/Transactions Advisory	25.5%
	Quantitative Trading - Research/Sales	17.0%
	Private Equity/Venture Capital	6.4%
	Corporate Finance	1.1%
	Portfolio Management	1.1%
	Other Finance <sup>6</sup>	6.4%
Consulting/Strategic Planning		5.3%
	Management/Strategy Consulting	5.3%

<sup>&</sup>lt;sup>6</sup> Other - Finance includes research, analyst, and unspecified Finance roles.



AllianceBernstein

Alphadyne Asset Management

AlphaGrep

Alpine Investors

**Analysis Group** 

**ARGA Investment Management** 

Arrowstreet Capital\*

**Bain & Company** 

**Balyasny Asset Management\*** 

**Bank of America** 

Bank of China Hong Kong

Barclays\*

Belvedere Trading\*

BlackRock\*

**BNP Paribas\*** 

**The Boston Consulting Group** 

Bridgepoint

**BSH Home Appliances Corporation** 

Capital One

Capital Today Group

Capula Investment Management\*

CCT Fund

**China International Capital** 

Corporation\*

Citadel\*

**CITIC Securities** 

Clayton, Dubilier & Rice Clean Energy Ventures

**CLSA** 

Come & Pass

Cowen

**Credit Suisse\*** 

Deutsche Bank\* Dodge & Cox

DRW\*

E Fund Management

Ellington Management Group

**Ergoteles Capital** 

Evercore

**EY-Parthenon\*** 

Fidelity Investments\*

Flow Traders

G-Research

**Goldman Sachs\*** 

Guotai Asset Management

Hailiang Education Group

Haitong International Houlihan Lokey

HSBC\*

Huatai Securities

Invesco

**Jefferies** 

Joffre Capital

JP Morgan Chase & Co.\*

Jump Trading\*

Klarity

LaSalle Investment Management

Lazard

LongTail Alpha

**Man Group** 

MariaDB

MassMutual

McKinsey & Company\*

Micronotes.ai

Massachusetts Institute of Technology

Morgan Stanley\*

Munich Re

Nomura

Optiver

**PEI Global Partners** 

Perella Weinberg Partners

PIMCO\*

**PJT Partners\*** 

Procter & Gamble **Qatalyst Partners** 

Quantbot Technologies

QuanTech Partners

Quantedge

**Qube Research & Technologies\*** 

**RJM & Company** 

Rothschild & Co

Schonfeld Strategic Advisors

Scotiabank

**SESCO** Enterprises

Stout Risius Ross\*

Standard Chartered

State of Wisconsin

State Street

Sunrise Futures

Susquehanna International Group

TAP Advisors

TD Bank Group

Two Sigma Investments

**UBS\*** 

Varma Capital

**VIRTU** Financial Walleye Capital

**Bolded** companies hired at least two Master of Finance students in 2023 for full-time and/or internship positions.

\* Companies who have hired Master of Finance graduates for each of the last three years.

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#### ACCURACY IN REPORTING EMPLOYMENT STATISTICS.

The MIT Sloan School of Management adheres to the MBA Career Services & Employer Alliance (MBA CSEA) Standards for Reporting MBA Employment Statistics (mbacsea.org). Conformance to this business school industry standard ensures accurate and comparable employment data. Currently, the majority of the leading MBA programs adhere to these accepted reporting standards. MIT Sloan takes a leadership role to promote the importance of accurate and comparable employment and salary statistics to prospective students and employers.



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